**RESUME**

**ABHILASH RACHURI**

HNO: 13-6-250/3/12/27,

Haridas Nagar Colony,

Karwan,Mehdipatnam,

Hyderabad – 500028

Telangana,India.

Cell No: 801 9749 339

E Mail:rachuri.abhilash17 @gmail.com

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| **CAREER OBJECTIVE** |

I am a well Experienced in the corporate culture, always ready to take on the world and accept challenger, utilizing my communications skills, smart working ability, fresh thoughts and assertive behavior, to benefit the organization and contribute substantially to its development.

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| **ACADEMIC QUALIFICATIONS** |

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| **Examination****Passed** | **Discipline** | **College /University** |
| B.Sc | Statistics | G.Pulla Reddy PG & Degree College.(Affiliated Osmania University) |
| Intermediate | MPC |  Sri Chaitanya Junior Kalasala(Affiliated Andhra Pradesh Board of Intermediate) |
| SSC | - | G.Pulla Reddy High School,Hyderabad |

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| **KNOWLEDGE IN SOFTWARE** |

* Ms-Office
* Windows XP,Windows 2000,Windows 7,Windows 8.
* C-Language,C++.

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| **WORK EXPERIENCE** |

**PROFESSIONAL EXPERIENCE:**

**Swanktek INC, Hyderabad. Jan2016 to Present**

**SR. Bench Sales**

• Experience in Complete sales cycle management i.e. right from submitting a proposal to Paperwork.

• Responsible for marketing our own H1 and EAD consultants by using internal database, personal contacts, vendor partnerships, posting their profiles in various internet job boards, referrals and various internet groups.

• Search jobs in different Job portals for our consultant and post them accordingly.

• Place our H1B/ W2 employee to the direct client's/Preferred Vendors. Update their resumes time to time.

• Experience in sourcing resume through networking, referrals, job posting.

• Correspond with job applicants to notify them of opportunities and perform initial phone screening.

• Ensure availability of back up resources in the event of candidate back-outs for key positions or any emergencies.

• Negotiating the compensation packages.

• Maintain daily & Weekly status lists of all activities through MS-Excel

• Recruiting experience in Fulltime/Contract Consulting positions.

• Source through various techniques like Internet tools, Referrals and Database etc.

• Daily coordination of candidate resumes, submittals, interviews, closures, and sales recruiting tracking.

• Handling various level positions of Top& Senior Level, Mid Level, Junior level

• Understanding and analyzing the requirements of different skill sets.

* **Uniwaysoft Inc., as a Bench sales recruiter from September 2014 to January 2016.**

**Responsibilities:**

* Responsible for marketing our own H1 and EAD consultants by using internal database, personal contacts, vendor partnerships, posting their profiles in various internet job boards, referrals and various internet groups.
* Search jobs in different Job portals for our consultant and post them accordingly.
* Place our H1B employee to the direct client's/Preferred Vendors. Update their resumes time to time.
* Correspond with job applicants to notify them of opportunities and perform initial phone screening.
* Ensure availability of back up resources in the event of candidate back-outs for key positions or any emergencies.
* Negotiating the compensation packages.
* Maintain daily & Weekly status lists of all activities through MS-Excel
* Recruiting experience in Contract to Contract Consulting positions.
* Source through various techniques like Internet tools, Referrals and Database etc.
* Daily coordination of candidate resumes, submittals, interviews, closures, and sales recruiting tracking.
* Understanding and analyzing the requirements of different skill sets.
* **Worked in Mascallnet India Pvt Ltd (Vodafone) from January 2013 to 2014 August.**

**Responsibilities:**

* Experience in Domestic Vodafone sales
* Handling Team members
* Taking team briefing
* Motivating them to how to do good sales
* Facing challenges with Clients and resolving them with in a good manner

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| **PERSONAL SKILLS** |

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* I take responsibility for my actions and am solutions-oriented.
* I am innovative, dynamic.
* I am always ready to volunteer any activity which I feel is effective and expedient.

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| **PERSONAL DETAILS** |

Father’s name : Mr.Sushil Kumar Rachuri

Occupation : Senior Manager in Shalivahana Groups.

 Secunderabad,Andhra Pradesh.

Gender : Male

Date of birth and Age : 17,February, 1989

Religion : Hindu

Nationality : INDIAN

Marital Status : Unmarried

Mother Tongue : Telugu

Languages Known : Telugu, Hindi and English

 Address : HNO: 13-6-250/3/12/27,

 Haridas Nagar Colony,

Karwan,Mehdipatnam,

Hyderabad – 500028

 Contact Phone number : 801 9749 339

 E-mail ID : rachuri.abhilash17@gmail.com

**DECLARATION**

 I hereby declare that the above mentioned information is correct up to my knowledge and I bear that responsibility for the correctness of the above mentioned particulars.

Date:

Place: Hyderabad

 **(R.ABHILASH)**